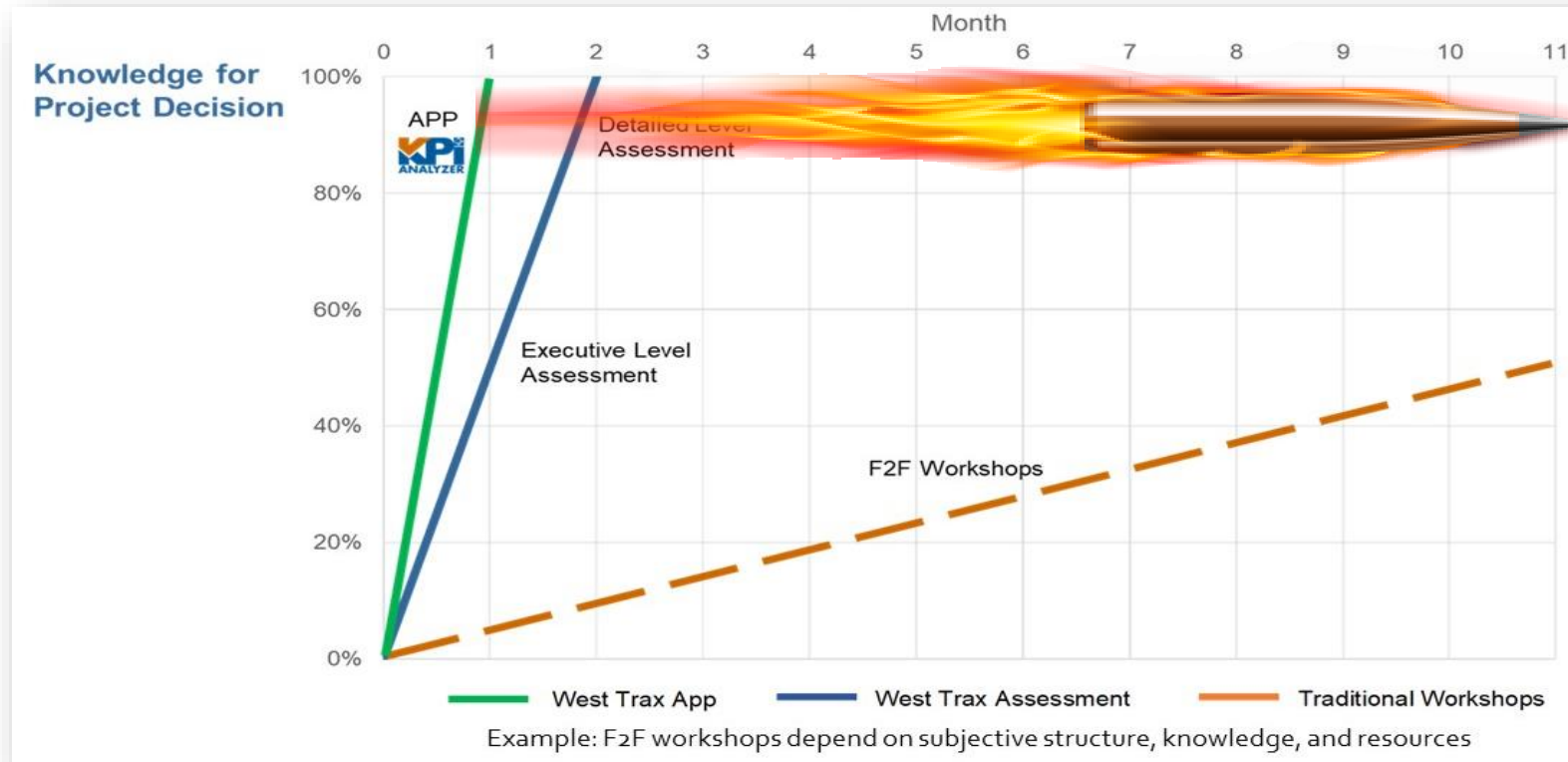


Save Huge Time & Money ... The West Trax Assessment KPI Analyzer Innovation App Injects All The Facts In *1 Day* Into SAP's Diagnostic Tools

SAP HANA & S/4HANA Purchase Decision



SAP Diagnostic Tools

Transformation Navigator / Pathfinder /
Business Scenario Recommendation /
S/4HANA Readiness Check

West Trax [App](#) on SAP Cloud Platform covers all modules in the entire SAP system, with drill down in all locations ...
details for implementation, complexity, benchmarks, productivity, performance, quality, cost-benefit analysis, maturity level



West Trax Assessment KPI Analyzer – The Innovation App

Use Case: Stand Alone App



Situation

- To minimize business disruption by competitors, organizations need to modernize ERP systems and migrate to SAP HANA and SAP S/4HANA at the earliest
- Research shows a typical SAP system uses up to 45% custom code, 70% is usually old, 30% can be replaced by standard SAP functionality
- A detailed migration assessment for full system transparency is vital, to mitigate risk and accurately budget a migration

Challenges

- No time to value as migration assessment workshops take up almost 9-12 months
- Reduced productivity of customer IT resources to run operations, while performing migration assessments
- Lack of assessment resources at services partners, due to demand, slows delivery of vital facts and Results2Advice

Solution Innovation

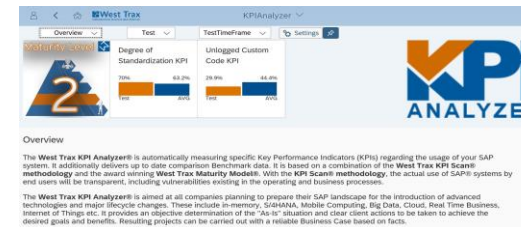
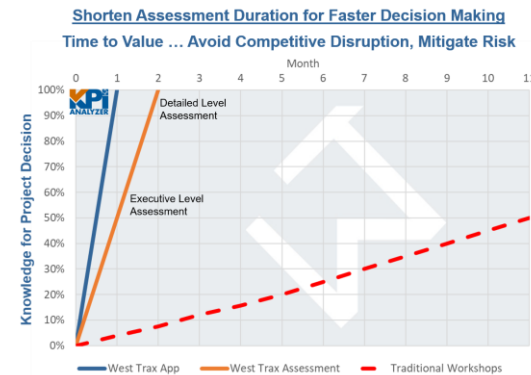
- 70% reduction in time to value with the ability to run automated assessment via the measurement of specific Key Performance Indicators (KPIs) regarding SAP system usage in just 1 day
- Provides maturity level of SAP system for future readiness and likely benefits of investments decision makers require
- Complete visibility into as-is facts for code and process analysis, mitigate risk for IT project leaders to achieve goals and gain benefits
- All ERP system modules, with drill down to all locations + Results2Advice follow

Users

- CFO, CEO, CIO, COO, Chief Solution Architect
- IT leaders and their teams, service partners

Value Drivers

- Time to Value = 1 Day
- Assessment KPI benchmarks built on 1,640+ independent assessments in 15 industries
- Reliable, eliminates human errors, provides full system transparency



Industry

- Cross-industry

LoB

- General

GTM Focus

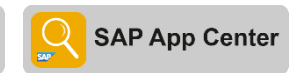
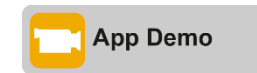
- Americas
- EMEA
- APJ and GC
- MEE

Solution Environment

- SAP Cloud Platform

References

- Vaillant, Boehringer Ingelheim, RWE, ArcelorMittal, DHL, Coty, and many more found at www.westtrax.com



Thank you!

West Trax / BTT / Ziff Davis

Emil Bohr, CEO West Trax
Ebohr@westtrax.de

Diana Bohr, CTO West Trax
Dbohr@westtrax.de

Rick Felt, President / Publisher BTT
rfelt@biztrantoday.com

SAP Collaboration

Mathias Kaldenhoff, SAP VP Innovation Management
Mathias.kaldenhoff@sap.com

John Stark, SAP VP Global ISVs, Build Partner Program
J.stark@sap.com

Dan Lahl, SAP VP Product Marketing
Dan.lahl@sap.com

Sylvie Sollod, SAP Sr. Dir., Cloud Platform Partner Mktg.
Sylvie.sollod@sap.com

Melissa Corfield, SAP Global VP, SAP Cloud Platform
Melissa.corfield@sap.com